

Turning Points

Issue 24 | Autumn 2022

Our AllSTAR Location

Steeper Clinic Awarded With AllSTAR Location Status

LPC Restores Hope for New Amputee

Patricia Kwarm Credits her Recovery to her Faith and the Team at LPC

Introducing...

The Most Advanced MPK - Freedom QUATTRO by PROTEOR

“It’s already helping me achieve my goals!”

Mike Chapman Reaches His Career Goals with the Help of the Myo Kinisi



CEO message

Paul Steeper

Welcome to the autumn issue of Turning Points.

This last quarter has certainly been one to remember!

Our team continued to produce amazing work and assist patients across the globe, but the highlight for me was finally being able to celebrate our belated 100th birthday!

In this issue we also take a look at some of our recent patient case studies from across the business including Mike and Patricia. Steeper Clinic has been awarded AllSTAR status from Orthomerica and our HQ has had an exciting makeover!

We hope you enjoy this issue, and please do share any feedback to marketingteam@steepergroup.com.

Best wishes,



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We would love to hear from you! Please send your feedback to:
marketingteam@steepergroup.com

Mike Chapman Reaches His Career Goals with the Help of the Myo Kinisi

When Mike was just 13 years-old, he received his first myoelectric hand - a big change from the split hook he'd had as a child. However, as time went on, he found it wasn't the perfect solution for him.

Mike said, "As an electronics engineer, my old hand was used heavily for around 12 hours a day. It was unreliable, the hand would just stop working and that meant I couldn't go to work. It wasn't suitable for the amount of work that I was using it for. It was at that same time the Myo Kinisi became available so my prosthetist, Jake, recommended it to me. I thought, what have I got to lose?"

With the decision made to give the new Steeper Myo Kinisi a go, Mike had his custom socket casted. Jake was able to integrate the device into the socket for Mike's new prosthesis and six weeks later, it was ready for him to use.

"It was quite a straightforward process. My old hand had effectively been the same for all those years, I wondered whether

it would be a learning curve getting used to the Myo Kinisi, but actually, it was seamless! I just went straight to using it."

Mike has now been using the Myo Kinisi everyday for over 6 months and hasn't looked back since.

"The Myo Kinisi is 100% better! It's already helping me achieve my career goals and has helped me do lots of different things day-to-day."

"With my high usage, my old hand drained the battery so fast I struggled to get a full days' use out of it. With the Myo Kinisi my usage is still really high but I'm able to get two days minimum which is just great for me!"

Read the full story on our website or scan here:



Watch the video on our website



Steeper Clinic Awarded With AllSTAR Location Status

We're pleased to announce that Steeper Clinic is now a certified AllSTAR location for the Starband cranial remoulding treatment meaning we can provide the One Helmet guarantee to all patients receiving this treatment.

The One Helmet Guarantee means patients only require one cranial remoulding orthosis during their treatment, so if a baby requires another helmet during their treatment it will be provided free of charge - a significant cost saving to parents when compared to other treatment options that may require multiple helmets.



"I am really excited to be a part of the AllSTAR programme. It will reduce the anxiety for families with babies diagnosed with positional plagiocephaly or brachycephaly, and it recognises the high-level of skill we have developed in these areas over the last 12 years."

Kate Chauhan, Senior Orthotist



Life in Plastic, it's Fantastic!

Going above and beyond for our patients is something we strive to do everyday. So, when Customer services, Abbey Thomson, was asked by a patient's mother to surprise her daughter with a matching AFO for her Barbie doll, she was happy to get the team involved!

Senior Orthotist, Kate Chauhan, casted Barbie's leg before giving the cast to the plastics team where Wayne McAndrew filled it. Once it had set, Phil Smith got straight to work crafting this adorable miniature AFO. We can't wait to share her reaction with you in the coming weeks!



Introducing the Pro Armour Lite

Pro Armour Lite aims to reduce damage and premature wear associated with exposing prosthetic components to sand, dust, dirt and water. The result is a cover that provides users with the confidence they need to explore more, and clinicians gain peace of mind knowing there is additional protection available whenever necessary.

Not only is the Pro Armour Lite splash, dust, sand and dirt proof, but it is also washable and reusable. This neoprene cover comes in black and is available in three sizes - Small, Medium and Large.

Find out more at www.steepergroup.com



HQ... Is That You?

Next time you visit Steeper HQ, you'll notice it looks quite different! A lot has happened since our famous time line was installed in reception 5 years ago, so we've updated it to include major events such as the COVID-19 pandemic, purchase of the Espire Elbow range and launch of the Myo Kinisi, plus our centennial birthday as well as giving it a fresh new design.

Our boardrooms have also had a refresh to reflect our company values Care, Integrity and Patient Focus.

Next time you pop by be sure to check them out!



SteeperUSA Exhibit at AOPA 2022

The 105th American Orthotics and Prosthetics Association National Assembly was recently held in San Antonio, Texas.

The SteeperUSA team supported by Paul Steeper, Carl Chatfield and Frances Beattie, showcased our popular Espire Elbow and the complete Myoelectric System to attendees while Michael Amrich presented a key note presentation about upper limb innovations at Steeper.

"It was great to meet customers in our SteeperUSA home city of San Antonio. We had some great conversations about the Myo Kinisi and Espire Elbow which are sure to boost further awareness of the products amongst CPO's in the US."

Bridget Salinas, Sales Director



Steeper Celebrates a Century in Style!



On the 23rd of March 2021, Steeper Group turned 100! However, as we all know too well, the unprecedented events of the last two years kept us from celebrating this once-in-a-lifetime achievement, but in September 2022, boy did we celebrate!

HQ Open Day

Our teams at HQ hosted tours and open forums for the rest of our teams based around the UK as well as specially invited guests. Attendees had the opportunity to go behind the scenes in our purpose built factory, to learn more about our products and services, and to meet our friendly team.

1920s Themed Party

Over 250 team members and special guests enjoyed a 3-course meal before dancing the night away to a live swing band. We also held our first charity raffle raising money for Action for Children. With prizes kindly donated by our generous supplier partners, we raised £1,941 which the company are going to match, bringing the grand total to £3,882!

USA Celebrations

Our SteeperUSA teams from Boston and San Antonio celebrated alongside members from the UK with a delicious dinner and a night of fun.

A fabulous time had by all who attended and we can't wait to see what the next 100 years brings!



Steeper Join Forces with Action for Children

There's no better time to show our support for those in need in any way we can. That's why, Steeper are proud to announce our new charity partnership with Action for Children.

Based in the UK, Action for Children have been working to improve the lives of children, young people, and families for more than 150 years. Through various outlets such as parenting classes, mental health workshops in schools, nurseries, extra help for disabled children and so much more, they offer a vital lifeline for many children and families.

Throughout the year, the team at Steeper will be taking part in events coordinated by Action for Children as well as arranging our own. We kicked off our partnership with a charity raffle featuring prizes donated by some of our fantastic supplier partners. We're pleased to announce we raised a generous £1,941 which the company are going to match, bringing the grand total to £3,882.

This is just the beginning, and together, we hope to create even more positive turning points for children, young people and families across the UK.

Find out more and donate here: www.justgiving.com/fundraising/steeper-group



ISPO 2022

On October 6th and 7th, Steeper exhibited at the annual ISPO Scientific Meeting and Exhibition held in Watford. The team showcased our world-renowned Myoelectric System and Espire Elbow to attendees, as well as the new Freedom QUATTRO by PROTEOR.

Product Manager Greg Brown said, "Attendees of the event were very interested in learning more about our products, especially the new QUATTRO knee! It was also great to hear from others in the industry about new research and developments taking place."



Espire Elbows as Unique as You!

Our award winning Espire Elbow™ is known for its flawless anatomical shape that mimics the natural aesthetic of the human arm. As standard, it comes in 3 classic and 3 enhanced finishes but sometimes, users want an elbow that expresses their own unique personality!

These are just some of the amazing designs our Upper Limb Team have created recently...



AHP Day 2022

Allied Health Professionals from around the country recently came together to celebrate being a part of the AHP family. Steeper Prosthetist, Tim Howarth, delivered a presentation along side Amy Tan from Peacocks highlighting the teamwork between both Prosthetists and Orthotists.



Graduate Orthotist Training

We welcomed seven of our newest graduate Orthotists to HQ for an Orthotics training event.

Over the 2 days, attendees received in-depth training on our process of casting and learnt about our Steeper orthotic products range.



Introducing the Most Advanced MPK From PROTEOR

FREEDOM **QUATTRO** MICROPROCESSOR KNEE

Introducing the Freedom QUATTRO Microprocessor Knee by PROTEOR, designed to allow users to live their lives with no boundaries. Using the latest innovation in MPK knees, PROTEOR have introduced H.A.R.T Control Technology providing a unique personal experience that tracks users' individual gait patterns.

The QUATTRO boasts 20 user modes, including Sitting, Obstacle Assist, Cycling and Golf Mode all which can be adjusted by both the user or prosthetist. The knee also includes features such as remote data capture and outcome measure reporting and independent resistance for ramps/stairs and sitting.



Find out more at <https://bit.ly/3CCKFTi>

- 20 available modes
- IP67 tested for occasional submersion in water
- Patient customisation
- Hyper Active Real Time Technology/ H.A.R.T. Control Technology



Case Study

Patricia Kwarm

“You come out of hospital after being told you’re going to be completely confined to a wheelchair, and then you meet another person with another opinion. It gives you hope. It gave us something to hold on to. From that day, my mentality changed.”

The Story

February 1st 2016 was meant to be another regular day for Patricia, a home-carer in London. However, as she was walking to a client’s home, a driver, who was later convicted for dangerous driving, flew over the curb and hit her at high speed before fleeing the scene.

The nature of Patricia’s accident meant she could obtain funding for her treatment through a litigation case, and with the support of her solicitors at Slater and Gordon and fellow amputee, Rocky, her journey with the London Prosthetic Centre began.

The Solution

Patricia was referred to The London Prosthetic Centre by her case manager for an initial assessment. At this time, she believed she would be confined to a wheelchair for the rest of her life, but she was soon assured by her prosthetist, Abdo Haidar, that she would walk again.

Patricia was highly motivated and dedicated large amounts of her time to rehabilitation. She regularly attended The London Prosthetic Centre for her prosthetic and therapy appointments.

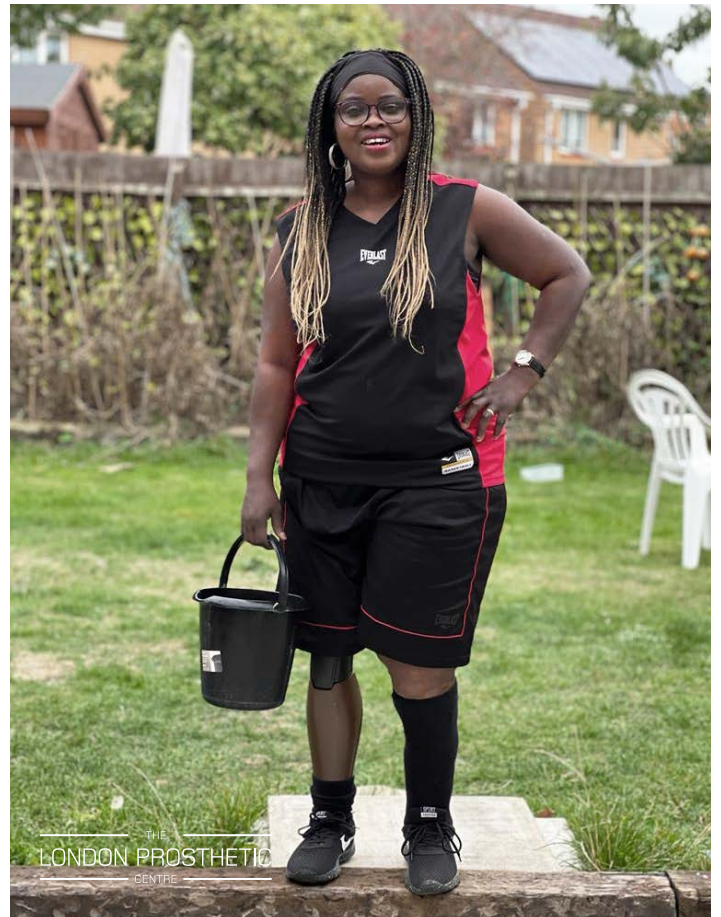
She commented, “Anytime we went to the clinic, it was like seeing family. We got to meet other amputees who were so full of life - so cheerful! Everyone gave me so much hope and encouragement.”

It was this, combined with the support of prosthetist Abdo, the rehabilitation team and her husband Obed, that led to Patricia’s remarkable recovery.

Patricia learnt to do the basics again like walking unaided around the house, managing her personal hygiene and care, doing the laundry and cooking home meals by herself.

The Turning Point

With Patricia’s new-found confidence in walking, she and Obed made the decision to travel back to their



home country, Ghana, to visit family and friends they hadn’t seen since the accident.

“They were all waiting to see me and my prosthesis. They were expecting me to be hopping around on one leg or maybe sitting in a wheelchair and being pushed around. They were amazed to see I was walking, it was the first time they’d seen this kind of technology. It became a sort of attraction.”

After seeing other amputees around Ghana with no medical devices or walking aids, the couple felt compelled to help and support them in any way they could. They knew they couldn’t provide prosthetic devices to everyone who needed one, but using the compensation from their legal case they donated wheelchairs to Legs4Africa, helping to make a difference to the lives of amputees around Africa.

Patricia is now completing her daily activities with confidence and gives a lot of her time to her local church. Obed says, “When I saw Patricia behind the pulpit preaching, standing, without crutches, I looked up at her and said thank you God. Thank you The London Prosthetic Centre, thank you Abdo!”

Read the full story at
www.thelondonprosthetics.com